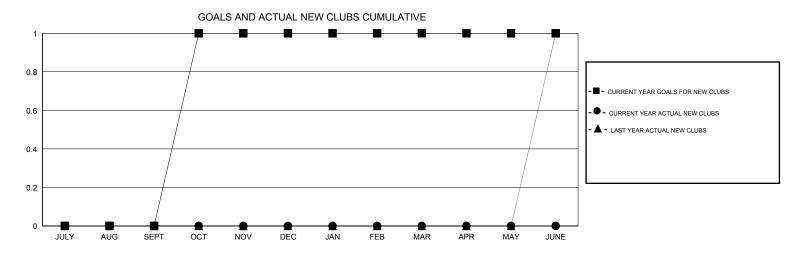


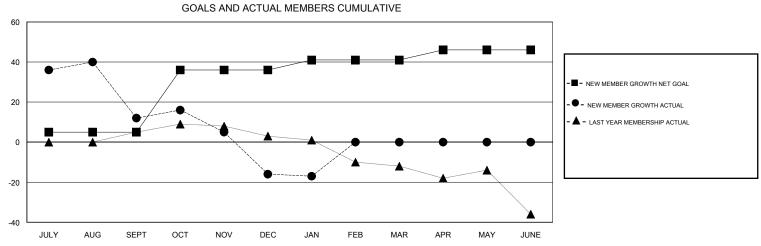
MONTHLY MEMBERSHIP PROGRESS REPORT

District 201Q4

Results as of: 1/31/2017

WAYNE OAKES **LOCATION AUSTRALIA GMT CA** Clubs Members RESULTS FOR 2016-2017 RESULTS FOR 2016-2017 NEW CLUBS NEW CLUB GOAL DROPPED CLUBS NEW MEMBER GROWTH NEW MEMBER DROPPED QUARTER QUARTER NET GOAL (not reinstated GROWTH ACTUAL (not MEMBERS ACTUAL or transfers) reinstated or transfers) (including transfers) 0 0 5 55 43 JULY/AUG/SEPT JULY/AUG/SEPT 0 0 1 55 31 27 OCT/NOV/DEC OCT/NOV/DEC 0 0 0 5 21 22 JAN/FEB/MAR JAN/FEB/MAR 0 0 0 0 APR/MAY/JUNE APR/MAY/JUNE 5 0





| DROPPED CLUBS: 0 DROPPED MEMBERS | | 33 CLUBS OF 63 ADDED 1 OR MORE NEW MEMBERS | GENDER DISTRIBUTION MALE 782 (61.05%) FEMALE 499 (38.95%) | |
|-----------------------------------|-----|---|---|-----|
| DECEASED | 10 | CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA | TOTAL FAMILY UNIT MEMBERS | 338 |
| CLUB CANCELLED | 0 | | | 170 |
| OTHER | 110 | | FAMILY MEMBERS PAYING HALF 17 DUES | |
| TOTAL | 120 | | | |